

2nd International Conference on Management and Business

18 - 20 July 2025

London, United Kingdom

Strategic Omanisation in the Logistics Sector in Oman - Theoretical Perspectives

Dr. Faustino Taderera¹, Prof. Abebe Ejigu Alemu², Dr. Reason Masengu³, Khalid Salim Said Al Kalbani⁴

Abstract

The main thrust of this seminal research is to strategically analyse strategic Omanisation in the logistics sector to meet employer human capital requirements and expectations in Oman and to localise skills. The main reasons giving rise to this research are to illuminate world best practices on recruitment, staff retention and consolidation of localisation in the logistics sector to meet employer human capital requirements and expectations in Oman logistics firms which logistics industries, government departments and academia can then use to advantage and benefit the country. This research is based on literature review and field research done at Sohar and Barka, Muscat, Oman for fair coverage of the economic hubs of Oman, and analysis and identification of substantive gaps in knowledge thus making a contribution to the stock of knowledge available. This is theory building in the human resources theory of the General Systems Theory (GST) which proffers that organizations depend on their environments for several essential resources: customers who purchase the product or service, suppliers who provide materials, employees who provide labor or management, shareholders who invest, and governments that regulates. In this research researchers would focus on strategic logistics employees who provide labour and management, with focus on Omanisation. A survey research method will be used as well as interviews for a deeper understanding of the issues. Oman had been quite successful in this area, but the logistics sector remained dominated by expatriates for many reasons outlined in the main project like the late starting of supply chain

¹Department of Mechanical and Industrial Engineering, College of Engineering, National University of Science and Technology, Muscat, Sultanate of Oman

^{2, 4}Department of Logistics Management, International Maritime College, National University of Science and Technology, Muscat, Sultanate of Oman

³Department of Management Studies, Middle East College, National University of Science and Technology, Muscat, Sultanate of Oman



2nd International Conference on Management and Business

18 - 20 July 2025

London, United Kingdom

diplomas/degrees locally, dislike of the odd hours and weekends worked in this industry, especially by females and other reasons, a situation which the government was quite keen to reverse in the short, medium and long term naturally. Researchers believed these findings would help enhance and improve the logistics sector HR practices in Oman and contribute to development. Colleges and universities can disseminate this new knowledge for improvements. Firms can benchmark using these findings. Oman partly lags behind Kuwait, Saudi Arabia, United Arab Emirates and Qatar in logistics performance and Omanisation (localization), depending on the industry sector, and findings in this research will illuminate possible reasons for correction. This research is still ongoing, and currently field research is being done in Barka, Muscat and Sohar. Researchers will disseminate and report findings in due course.

Keywords: recruitment, selection, training and development, induction, incentives, staff development